

Why use a finance broker?

Know how an expert finance
broker can help.

Please note, we do not provide tax, legal or accounting advice. This guide has been written for general informational purposes only, and is not intended to provide, and should not be relied on for, tax, legal or accounting advice. We encourage you to consult your own tax, legal and accounting advisers before engaging in any transaction.



Use a finance broker.

You're busy running a business. It can be so hard to find the time, yet it's so important to get it right.

The right finance can help you fuel growth and help build a strong and successful business. Get it wrong and the debt can often have the opposite effect. You don't want your earnings being exhausted by your repayments, instead of providing you with the cash you need to operate successfully.

In business, the right finance is so much more than just finding the lowest interest rate, and reducing fees. Not only do you need the right type of finance, you need to be able to choose from the widest range of options, terms and structure. Needless to say, there are a lot of complexities. It can be a difficult area to navigate, and to have the confidence to know you've made the right choice.

That's why using a broker like us is a smart decision. We will match the right business loan to your business needs. We have access to a range of business loan options from a variety of lenders. This means we can help find the right loan for your business, and give you the peace of mind that like all good business decisions you've explored the options before making the final call. We get to know you.

We get to know you.

Before identifying the right type of finance product to suit your goals, we will get to know you and your business. Once we've identified what you want, we will source the most suitable loan and negotiate across our lending panel to get to the right deal that works for you and what you're looking to achieve.

The latest choices.

We have access to a variety of different lenders with a choice of loan products. Because we deal with lenders day in and day out, we stay up-to-date with changes in the market and the latest business loans.

Get more from the banks.

We know how the lenders work and what they are looking for when it comes to their lending appetites. You may be surprised to hear they all have different lending objectives, parameters and processes; they all operate differently. We will help to structure your proposal, taking into account the various product types, interest rates and fee structures. And because we stay on top of changes in the lending market. We get a sense of lenders' attitudes toward a particular industry or sector. If a lender's policy or funding appetite changes in your industry, we can also help you consider appropriate strategies to ensure it is business as usual.



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We're here to help
make it easier.
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If there's something you don't understand or
need more of an explanation, please just pick
up the phone or email today.



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